

February 1992

If Rumors Were Horses

Katina Strauch
Against the Grain

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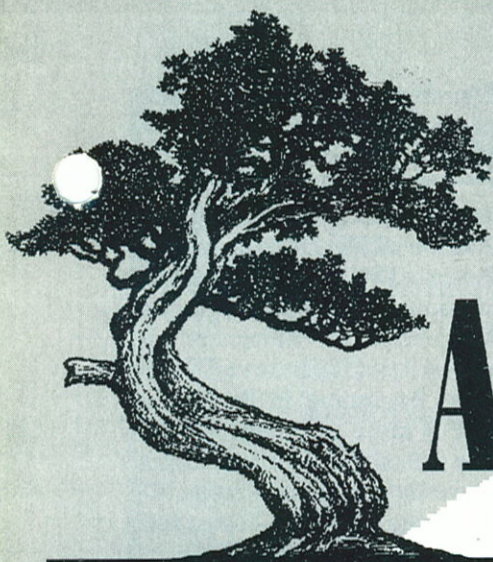


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VOL UME4, NUMBER 1, FEBRUARY 1992

Against the Grain

"Linking Publishers, Vendors and Librarians"

Highlights

Group Therapy and Commentary

A look at a vendor/library relationship

International Focus

A British librarian tells us about the Net Book Agreement

Serials Cancellations

Tony Ferguson's survey of Chief Collection Development Officers

Library Bestsellers

One library tells us what users are checking out

Charleston Conference 1992

Coming up November 5-7

Publisher Bestsellers

A publisher shares bestselling titles

Publisher's Profile:

VCH

Library Profile:

Fairfax County (VA) Public Library



ISSN: 1043-2094

If Rumors Were Horses

A tragedy has taken place. Lyman Newlin's house burned down while he was in San Antonio. The good news, no one was hurt and Lyman, wife and kids are fine. Most of the rare books were even saved. Insurance is helping. We love you Lyman, chin up.

A second tragedy. Robert Dudek (Sam Houston State University), long time attendee of the Charleston Conferences, died Wednesday night, January 29, of a massive stroke. Bob was attending a retirement party for someone else. Bob was only 36 years old.

Word is that Jolanda von Hagen is no longer with Springer-Verlag. We don't know exactly what she's doing, but we'll let you know as soon as we find out.

CARL Systems, Inc. has moved. New address: 3801 E. Florida Ave., Bldg.D, Ste. 300, Denver, CO 80222. Phone: (303)758-3030. FAX: (303)758-0606; Dial-in: (303)758-1551. They have twice as much space and the entire floor of an office building. Also, they are now all on the same floor.

According to the Wall Street Journal for Wednesday October 23 Elsevier has bought the *Lancet*. You know, that's the prestigious British medical journal which is up there in heaven with prestigious journals like the *New England Journal of Medicine*.

And Ameritech has struck again. They have bought, lately, NOTIS (see

ATG for November, 1991), LS2000, and now Dynix. Is Data Research Associates next?

Christine Lamb (once of Little Brown and MIT Press) is the Director of The Faxon Institute.

Well, while all of us were cooling our heels doing holiday shopping, Mike Markwith was running the Richmond (VA) marathon and we'll be darned if the old duffer didn't come in 171 out of 400, 25th in his age group. Since we can't run up the steps without getting winded, we're impressed!

Audrey Melkin has left John Wiley to become marketing manager for Henry Holt. Audrey will still be in New York, right down the street from John Tagler so she's still in the right ball park, but we missed her at the Charleston Conference because she was making the transition. How about next year, Audrey?

Bill Hannay writes to tell us the Lewis Timothy was the first paid librarian. He was hired by Philadelphia of November 14, 1732. Thanks, Bill. Who was the first paid lawyer, we want to know? I asked Bill this question and he told me (really!) that he was sure that the first paid lawyer was a Babylonian type or else the snake in the Garden of Eden. What can we say? He said it, not us!

Gordon and Breach has announced the purchase of Verlag der Kunst, the leading East German art book publisher located in Dresden and founded in 1952.

Rumors *continued from page 1*

G and B also has purchased 17 journals from Academie Verlag, formerly the East German Academy of Sciences publishing unit and has opened an office in Berlin.

Dr. Peter Lyman has been appointed Chairman of the Board of The Faxon Institute for Advanced Studies in Scholarly and Scientific Communication.

According to *AB Bookman's Weekly* for December 2, 1991, the new *Automated Bookman* is up and running. *Automated Bookman* matches inventory with classified wants published in each issue of AB. Fees are a one-time set up fee and a flat monthly rate.

The ARL Newsletter for January 2 has some interesting tidbits. Besides a report on the Coalition for Networked Information meeting (covered in this issue of *ATG*, see p.20), there is a piece by Ann Okerson on faculty responses to serials pricing.

Effective January 20, 1992, Ruzicka Library Bindery has changed its name to Southeast Library Bindery, Inc. At the same time, Southeast Library Bindery (part of Information Conservation, Inc.) will move in April. New address: Southeast Library Bindery, Inc.; 6201 Corporate Park Drive; Brown

Summit, North Carolina 27214. Phone: 919-375-11-2; FAX (919)375-1216. The 800 no. (800-444-7534) will be unchanged.

The Commission on Preservation and Access has moved to new headquarters. New address: 1400 16th St., N.W., Suite 740; Washington, D.C. 20036-2217. Phone: (202)939-3400. FAX (202)939-3407.

Susan M. Stearns has been appointed vice president of marketing for Faxon Research Services, Inc.

Did you know that soy bean ink is being used more and more by printers who are concerned with environmental issues. A survey re-



leased recently by Western Michigan University apparently stated that "paper printed with soy bean ink is much easier to de-ink and recycle than the same paper printed with regular ink." This tidbit comes courtesy of *Thomson-Shore Printer's Ink* (v.7, issue 3, fall 1991).

And, if you didn't see it, check out the write up of the 1991 Charleston Conference which Mark Sexton did for the December 13 *Publishers*

Weekly. We understand that there will also be a write up in the February 15 *Library Journal*.

Garance, Inc., has announced publication of *The Librarians' Yellow Pages*. The *LYP* will include information on products and services available for librarians and will be distributed free to over 30,000 librarians beginning in the fall of 1992. For more information, contact *The Librarians' Yellow Pages*. 20 Stuyvesant Ave., Larchmont, NY 10538. Phone (914)834-7700; (800) 235-9723. FAX (914)833-3053.

Yankee Book Peddler has announced the appointment of Gary Shirk as Presidents/Chief Operating Officer and John Secor as Chairman/CEO.

The Charleston Conference will be held November 5-7, 1992, in good old Charleston, SC. Mark your calendars. Conference coordinators are Judy Webster (Univ. of Tennessee) and Katina Strauch (College of Charleston). Further information should be mailed in early March. And we promise to do our best to arrange for better weather this year!

And, THANK YOU all for volunteering to help with *Against the Grain* and/or the Charleston Conference. If you haven't already, you will be hearing something. The response has been overwhelmingly wonderful! ☘

We would like to thank
Ambassador Book Service
for their generous contributions!
Thanks go as well to **Ballen Booksellers**
for mailing issues of
Against the Grain.